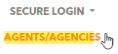
Navigating Your LifeSecure Quote Calculator

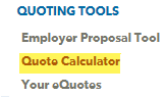
Step 1. Go to **www.YourLifeSecure.com**

Note: You may encounter limitations when accessing the LifeSecure Agent Portal by smart phone. It is recommended that you use a pc or tablet.

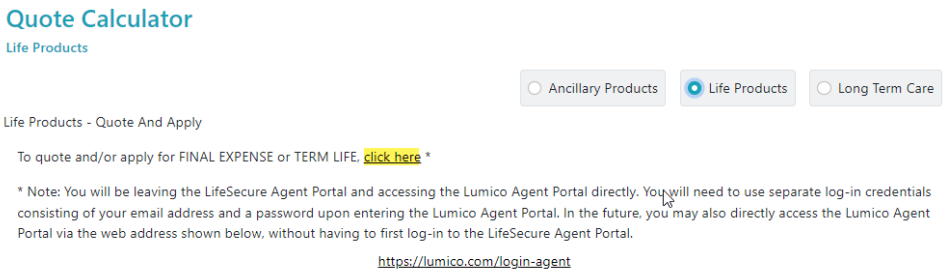
Secure Login/Agents/Agencies



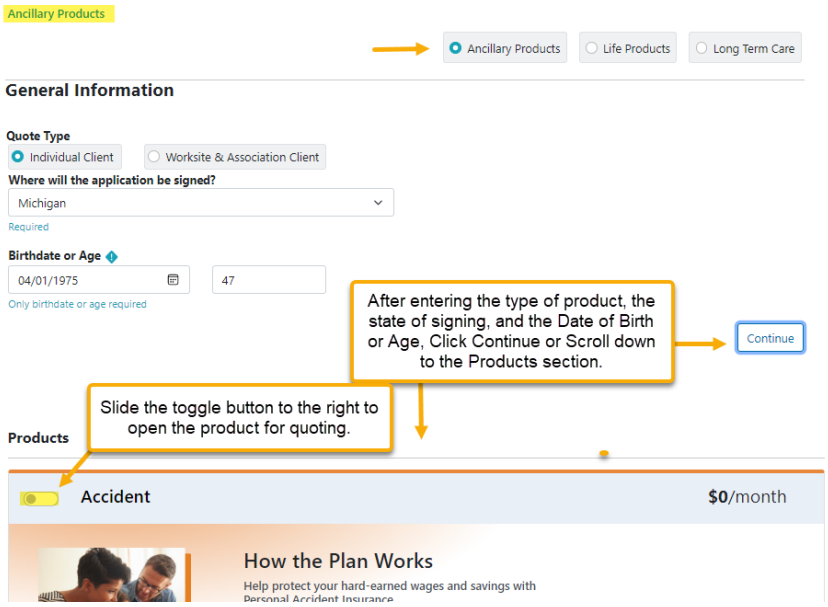
To Quote LifeSecure products, navigate to **Quoting Tools/Quote Calculator**



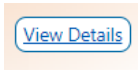
Step 2. Quoting **Life Products** – LifeSecure/Lumico Life products are quoted using the Lumico paperless application Portal: Agent Portal (paperlessolutions.net.
(A link to the Lumico Portal is also provided within the LifeSecure portal when you choose Life Products.)



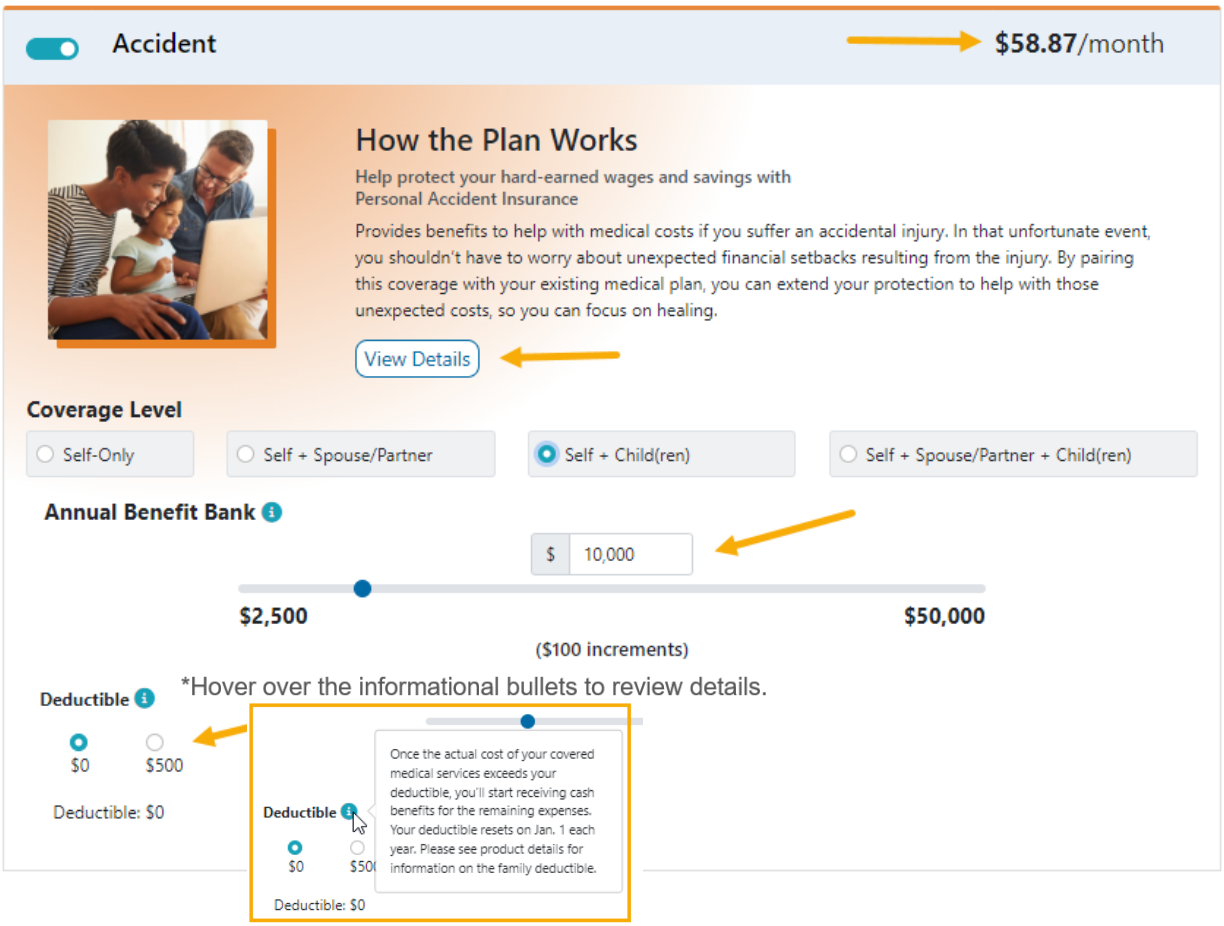
Step 3. To quote Ancillary products or Long Term Care, choose the appropriate option. The Quote Calculator options will adjust to the product chosen as seen below.



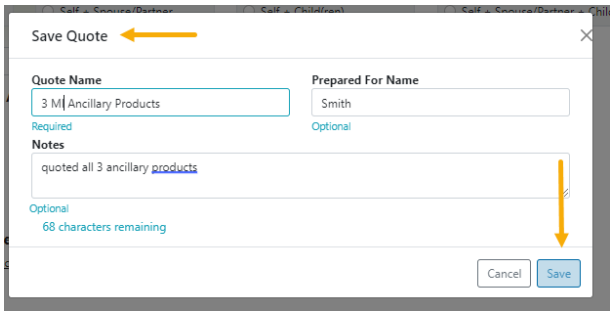
Within each Product that is opened for quoting, there is a link to **View Details.** Click to populate an adjoining Tab with the product's the Plan At a Glance.



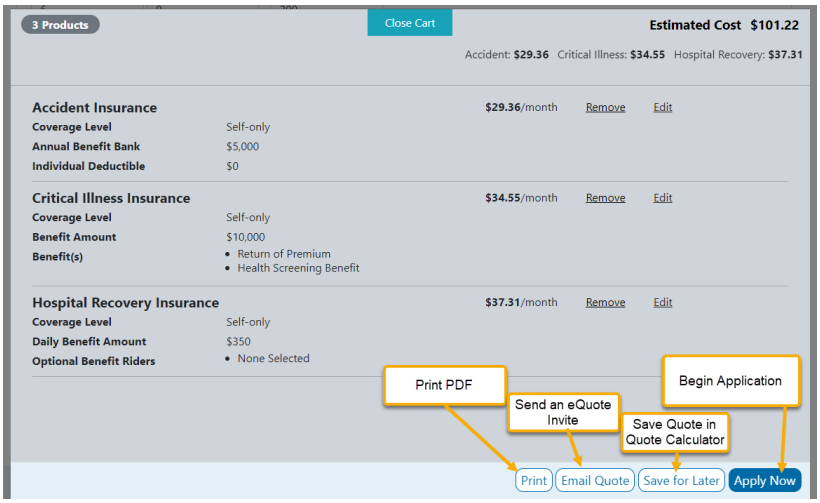
Plan options including individuals to be covered and plan benefits are available to view and edit as needed. The cost/premium will adjust per the benefit and options chosen.
(*Hover over the informational bullets to review guidance.)



When you have finished quoting you may continue or choose Save for Later. If choosing to save, enter a Quote Name, Prepared For Name, and any Notes you would like to add and click Save.



Once you choose Save or Continue, the Cart will populate with a snapshot of your quotes and the options available: Print, Email Quote, Save for Later, or Apply Now.



Print – The Print option provides an individual PDF with each product quoted on a page.

Email Quote – Choosing the Email Quote option will generate an eQuote experience for your client. You may copy a provided link to send to your client or an email will be generated to your client. eQuote instructions are available upon request.

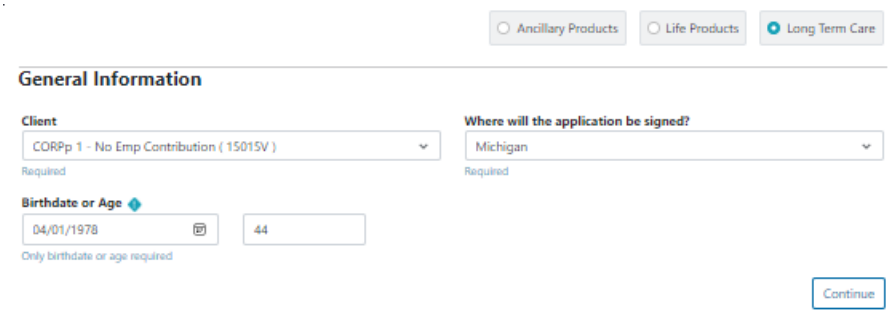
Save for Later – Choosing to Save retains the quote within your Agent Portal Quote Calculator. See Step 5 for additional instructions.

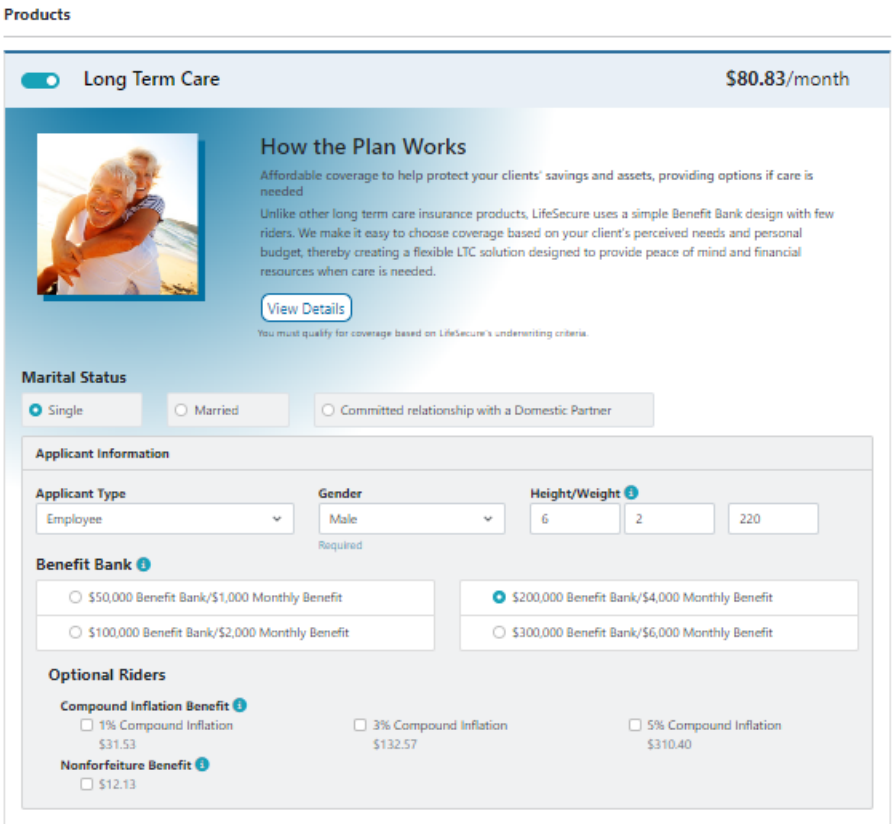
Apply Now – Choosing to Apply Now will navigate to the application process in the Agent Portal.

Step 4. **Quoting for Long Term Care/LTC** – Note, LifeSecure's Long Term Care product is sold only in approved worksite groups. Only agents who have an active, approved Worksite Long Term Care group have access to the LTC Quote Calculator.

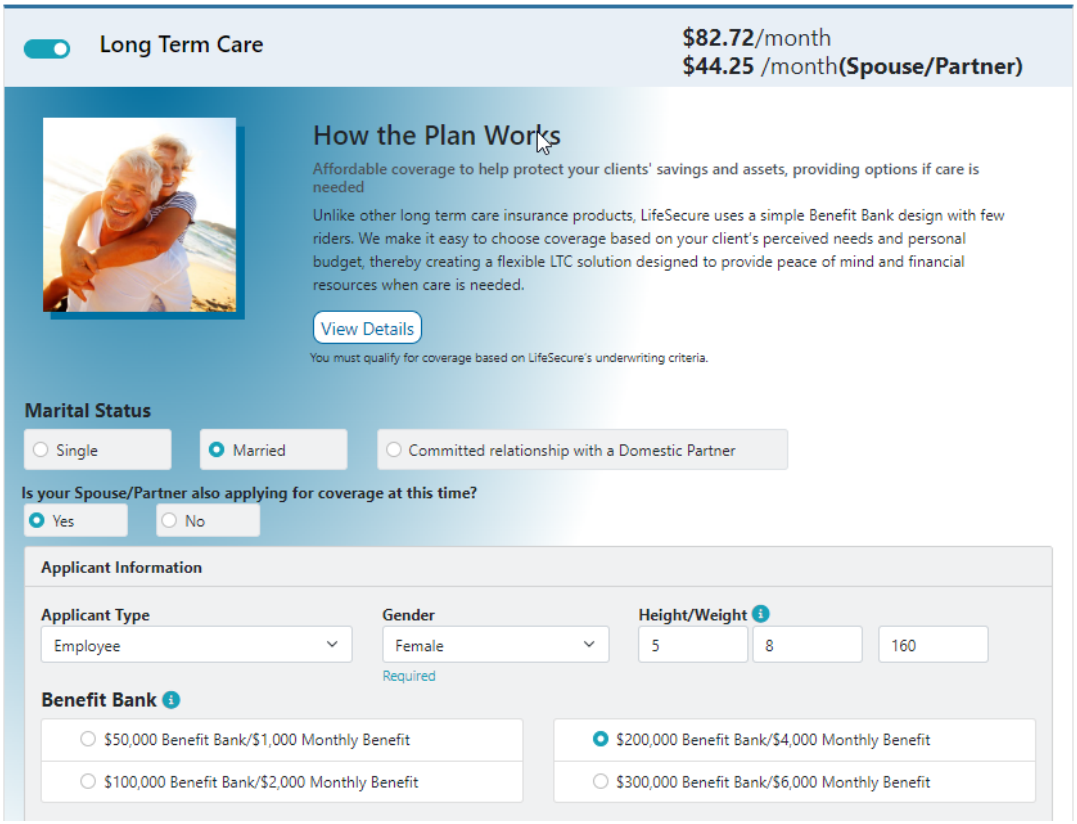
To run a quote for a Worksite Group for Long Term Care, use the Employer Proposal Tool which is in Quoting Tools/Employer Proposal Tool and is also found in Worksite Tools/Employer Proposal Tool.

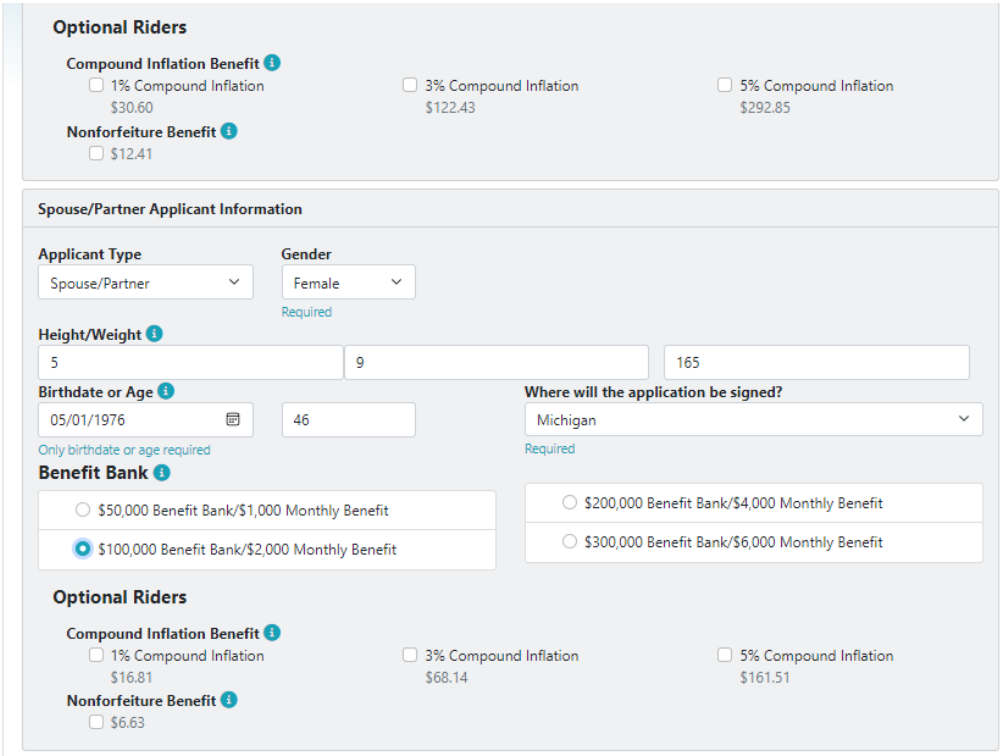
To run a **Long Term Care quote** for an individual or couple**,** choose **Quote Calculator/Long Term Care.** Choose the name of the approved group under Client, the state where the application will be signed, the Date of Birth or Age, and then click Continue – or scroll to Products.





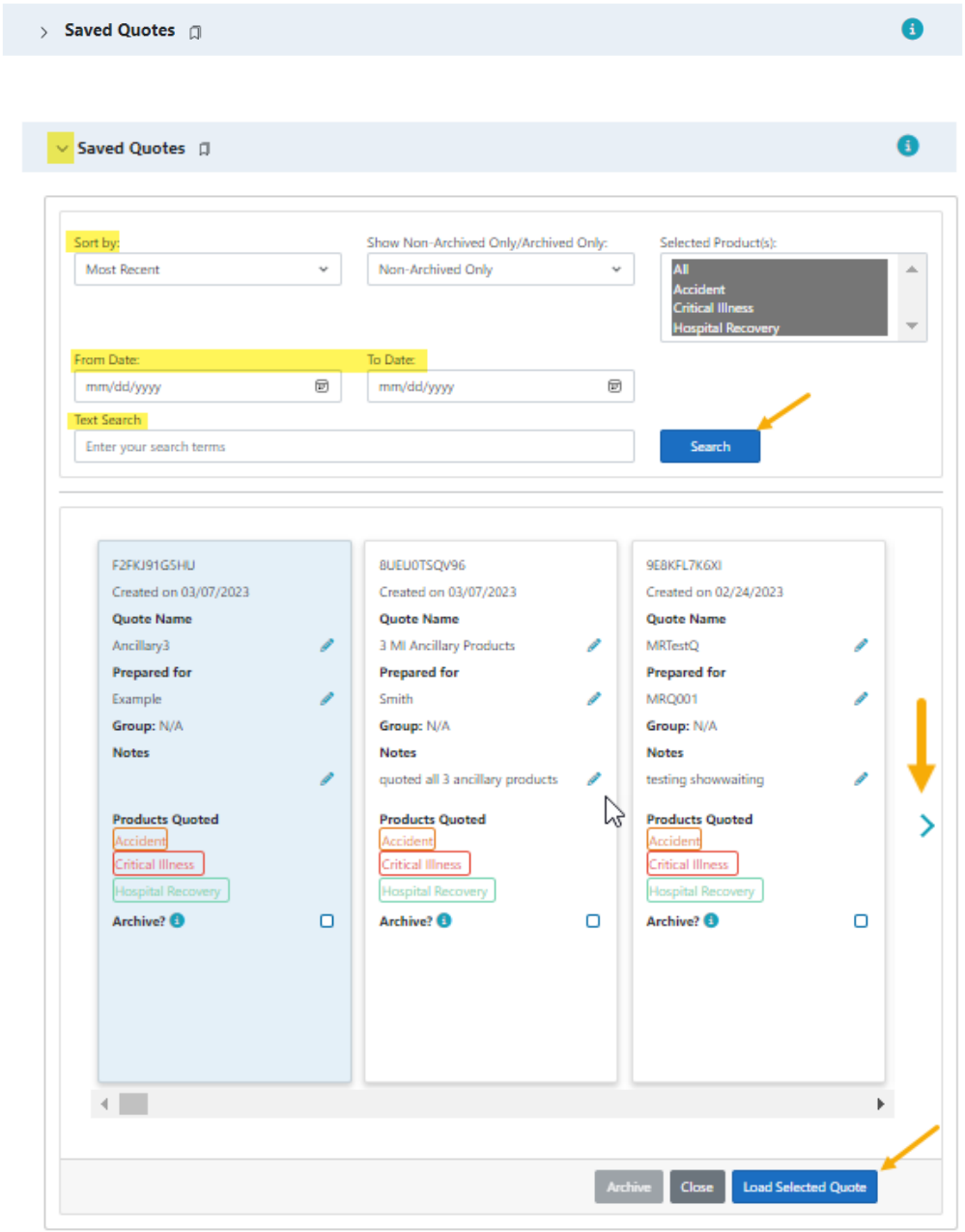
A couples' quote example is shown below. You may save the quote or Click Continue to move into the application.





Step 5. Working with **Saved Quotes** – Navigate to Quoting Tools/Quote Calculator. Your Saved Quotes are available at the top of the page. To view and work with your saved quotes, click the arrow to populate the search functionality as well as your most recent saved quotes.

To continue working with a saved quote, highlight the quote card and choose Load Selected Quote. The default listing of saved quotes is by the most recent. To view saved quotes, you may flip through quote cards using the arrows right and left of the cards.



Saved Quotes - guidelines and tips:

- Use the various sort options and searches to locate a saved quote.
- Name your quotes to assist you with locating them quickly.
- Use the Text Search for key words or other information to quickly pull up a favorite.
- When the search provides the quote you are looking for, click to highlight the quote card and choose **Load Selected Quote**.
- Saved Quotes will remain in the Agent Portal.
- Quotes may be archived at the Agent's discretion.
- Use the arrows on each side of the < Quote Cards > to visually flip through your saved quotes.

For assistance, contact
Agent Support: 866-582-7701, Option 1, Option 1
Monday – Friday, 8:00 am – 7:00 pm ET
AgentSupport@YourLifeSecure.com

Or when logged into your Agent Portal, click the Live Chat option in the upper right corner.

